

# CheckPoint 360<sup>®</sup>™

## The Foundation for Leadership Development

The CheckPoint 360<sup>®</sup>™ helps you answer these questions:

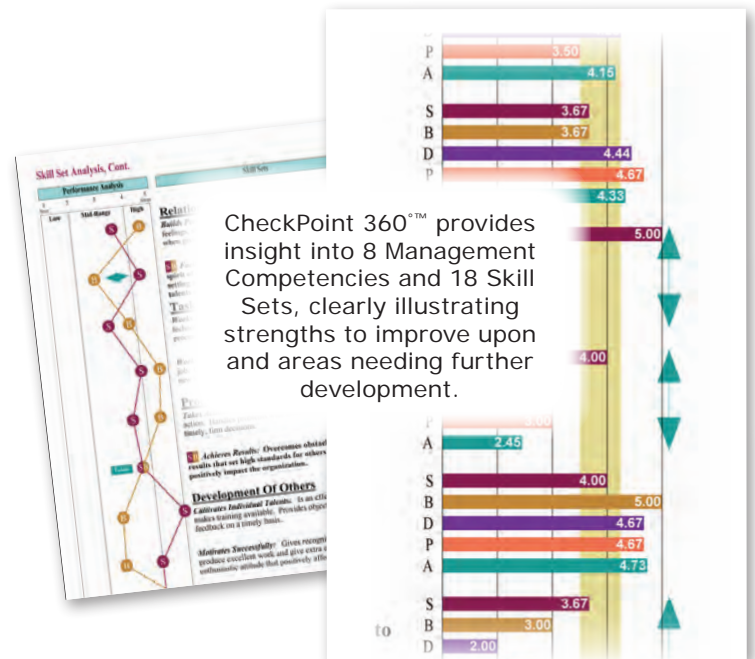
- What are my manager's strengths which I can capitalize on?
- Which areas should my manager focus on developing and how can I provide guidance in helping them achieve that?
- How do I manage conflict caused by skillset perception gaps?
- Do I have enough leaders in the pipeline to meet tomorrow's demanding needs?

### What can CheckPoint 360<sup>®</sup>™ do for me?

The CheckPoint 360<sup>®</sup>™ online assessment measures management competencies by gathering feedback from self, boss, direct reports, and peer reference groups.

### What is CheckPoint 360<sup>®</sup>™?

The assessment consists of 70 interview questions about specific management behaviors resulting in a full picture of your manager's capabilities spanning 8 Management Competencies and 18 skillsets.



“The CheckPoint 360<sup>®</sup>™ is the best product in this category that I've used. Not only is there validated feedback, but a comprehensive action plan that each person may use to implement change, based on the facts from their customized report.” —Patricia L. Keeley, Director, Training and Development, Spectrum Healthcare Services

## Robust Measurements

CheckPoint 360<sup>™</sup> measures 8 Management Competencies and 18 Skill Sets, including:

### Communication

1. Listens to others
2. Processes information
3. Communicates effectively

### Leadership

4. Instills trust
5. Provides direction
6. Delegates responsibility

### Adaptability

7. Adjusts to circumstances
8. Thinks creatively

### Relationships

9. Builds personal relationships
10. Facilitates team success

### Task Management

11. Works efficiently
12. Works competently

### Production

13. Takes action
14. Achieves results

### Development of Others

15. Cultivates individual talents
16. Motivates successfully

### Personal Development

17. Displays commitment
18. Seeks improvement

## CheckPoint 360<sup>™</sup> Provides Valuable Insight into Management Skill Sets

CheckPoint 360<sup>™</sup> reports are designed to appeal to diverse learning styles using color coding, call outs, such as flags and arrows and colorful graphs and charts, to direct the participant to the most critical information.

- **Executive Overview** provides a high level overview of the 8 Management Competencies, comparing the self score with the average score of all reference groups. The report ranks scores within, above, or below the Favorable Zone, which is an indicator of strong management capability.
- **Skill Set Analysis** provides detailed analysis of 18 Skill Sets comparing the self score against the average scores of all reference groups. The report identifies a manager's talents, areas needing focus, and areas where a significant gap exists between self and reference group perceptions.
- **Skill Set Alignment** prioritizes and analyzes 6 Skill Sets considered critical to self and boss and identifies talents, focus areas, and skill perception gaps.
- **Reference Group Comparison** provides a detailed analysis of the 18 Skill Sets across all reference groups.
- **Survey Summary** provides detailed results for all 70 survey items across all reference groups highlighting areas which impact Critical Skill Sets and identifies areas with a "lack of consensus" across reference groups.
- **Development Summary** pinpoints strengths to build upon and critical development areas for the 18 Skill Sets, including narrative descriptions of the results to help the manager read, understand, and effectively use the data for self-development. The results provide the baseline for your individual development plan in the CheckPoint SkillBuilder<sup>™</sup> Series.

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